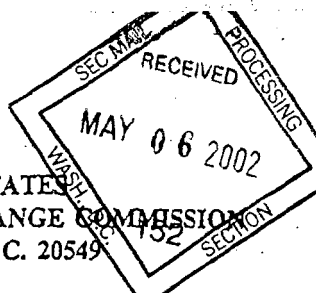




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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

445-802

OMB APPROVAL	
OMB Number:	3235-0123
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SEC FILE NUMBER

8- 37443

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

## FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING JANUARY 1, 2001 AND ENDING DECEMBER 31, 2001  
MM/DD/YY MM/DD/YY

### A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

CHAPMAN ON-LINE, INC

OFFICIAL USE ONLY

FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

401 E. PRATT ST., 28TH FLOOR

(No. and Street)

BALTIMORE

MD

21202

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

DEMETRIS B. BROWN

410-625-9656

(Area Code — Telephone No.)

### B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

WILKINS MCNAIR, PC

(Name — if individual, state last, first, middle name)

201 N. CHARLES STREET, SUITE 1102

BALTIMORE

MD

21201

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

☒ Certified Public Accountant☐ Public Accountant☐ Accountant not resident in United States or any of its possessions.

PROCESSED

MAY 20 2002

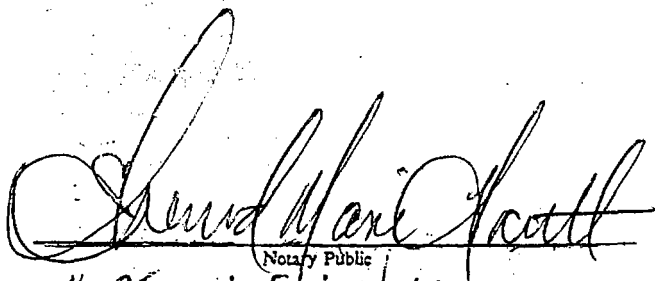
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FINANCIAL

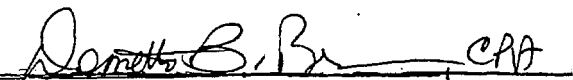
FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

I, DEMETRIS B. BROWN, swear (or affirm) that, to best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm CHAPMAN ON-LINE, INC, as of DECEMBER 31, 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

  
Notary Public  
My Commission Expires: 2/1/06

  
Signature  
CFO  
Title

This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CHAPMAN ON-LINE, INC.  
AUDITED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED  
DECEMBER 31, 2001**

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## **WILKINS McNAIR, PC**

Certified Public Accountants and Management Consultants

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39555 Orchard Hill Place, Suite 600  
Novi, Michigan 48375  
248.348.5760  
Fax 248.347.1883

### **INDEPENDENT AUDITORS' REPORT**

The Board of Directors  
eChapman, Inc.

We have audited the accompanying balance sheet of Chapman On-Line, Inc. (a California corporation) as of December 31, 2001 and the related statements of operations, changes in stockholders' deficit and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chapman On-Line, Inc. as of December 31, 2001, and the result of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Our audit was made for the purpose of forming an opinion on the financial statements. The information contained in the supplementary schedule is presented for purposes of additional analysis and is not a required part of the financial statements, but supplementary information is required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements.

*Wilkins McNair, PC*

April 26, 2002

**CHAPMAN ON-LINE, INC.**  
**BALANCE SHEET**  
**DECEMBER 31, 2001**

**SEE INDEPENDENT AUDITORS' REPORT**

<b><u>ASSETS</u></b>	<b><u>NOTE(S)</u></b>	
Cash and cash equivalents	2	\$ 309,000
Prepays and other assets		14,000
Intangible assets, net	2	56,000
Due from affiliates, net		<u>134,000</u>
<b>TOTAL ASSETS</b>		<b><u>\$ 513,000</u></b>
<b><u>LIABILITIES AND STOCKHOLDERS' DEFICIT</u></b>		
<b>LIABILITIES</b>		
Accounts payable and accrued expenses		<u>\$ 5,000</u>
<b>TOTAL LIABILITIES</b>		<b><u>\$ 5,000</u></b>
Subordinated loan from parent	4	<u>\$ 653,000</u>
<b>STOCKHOLDERS' DEFICIT</b>		
Common stock, \$.001 par value, 5, 000,000		
shares authorized, 1,000 shares issued and outstanding		\$ -
Additional paid-in-capital		281,000
Accumulated deficit		<u>(426,000)</u>
<b>TOTAL STOCKHOLDERS' DEFICIT</b>		<b><u>\$ (145,000)</u></b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT</b>		<b><u>\$ 513,000</u></b>

See accompanying notes to financial statements.

**CHAPMAN ON-LINE, INC.**  
**STATEMENT OF OPERATIONS**  
**FOR THE YEAR ENDED DECEMBER 31, 2001**

**SEE INDEPENDENT AUDITORS' REPORT**

<b><u>REVENUE</u></b>	<b><u>NOTE(S)</u></b>	
Commissions	2	\$ 8,000
Interest and dividends		<u>17,000</u>
Total revenue		<u>\$ 25,000</u>
<b><u>GENERAL AND ADMINISTRATIVE EXPENSES</u></b>		
Floor brokerage and clearing fees		\$ 60,000
Compensation and benefits		57,000
Interest expense		34,000
Other expenses		37,000
Depreciation and amortization expense		20,000
Professional fees		<u>4,000</u>
Total expenses		<u>\$ 212,000</u>
Net Loss Before Income Tax Allocation		\$ (187,000)
Income tax allocation	2,3	<u>-</u>
Net Loss		<u>\$ (187,000)</u>

**See accompanying notes to financial statements.**

CHAPMAN ON-LINE, INC.  
STATEMENT OF CHANGES IN STOCKHOLDERS' DEFICIT  
FOR THE YEAR ENDED DECEMBER 31, 2001

**SEE INDEPENDENT AUDITORS' REPORT**

	<u>Common stock</u>	<u>Additional paid- in capital</u>	<u>Accumulated deficit</u>	<u>Total stockholders' equity (deficit)</u>
Balance, December 31, 2000	\$ -	\$ 281,000	\$ (239,000)	\$ 42,000
Net Loss for the year	-	-	(187,000)	(187,000)
Balance, December 31, 2001	<u>\$ -</u>	<u>\$ 281,000</u>	<u>\$ (426,000)</u>	<u>\$ (145,000)</u>

See accompanying notes to financial statements.

**CHAPMAN ON-LINE, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2001**

**SEE INDEPENDENT AUDITORS' REPORT**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Net loss	\$ (187,000)
----------	--------------

Adjustments to reconcile net loss to net cash applied by operations:

Depreciation and amortization expense	20,000
Effects of changes in assets and liabilities-	
Prepays and other assets	75,000
Intangible assets	5,000
Due from affiliates, net	(37,000)
Accounts payable and accrued expenses	(6,000)
Due to affiliates	(46,000)
Accrued interest on subordinated loan from parent	<u>34,000</u>

NET CASH APPLIED BY OPERATING ACTIVITIES	\$ <u>(176,000)</u>
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NET DECREASE IN CASH AND CASH EQUIVALENT	\$ (176,000)
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CASH AND CASH EQUIVALENTS, beginning of year	<u>485,000</u>
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CASH AND CASH EQUIVALENTS, end of year	<u>\$ 309,000</u>
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See accompanying notes to financial statements.



**CHAPMAN ON-LINE, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2001**

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**Note 1 – Organization and Business**

Chapman On-Line, Inc. (the Company) is a securities brokerage firm headquartered in Maryland and registered in San Francisco, California. All of the outstanding stock of the Company was acquired by the Chapman Co., a wholly owned subsidiary of Chapman Holdings, Inc., which is a wholly owned subsidiary of eChapman, Inc., on December 29, 1998 for approximately \$391,000. Certain assets of the Company were transferred to Chapman Co. during 1999.

Compensation and benefits are allocated to the Company based on Chapman Co.'s percentage of time their employees spend performing services for the Company. Other costs, consisting of communications, occupancy and administrative support, are allocated to the Company based on estimated usage by the Company.

**Note 2 - Significant Accounting Policies**

**Basis of presentation**

The accompanying financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of any contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Operations**

The Company has net losses since inception and an accumulated deficit as of December 31, 2001, of \$426,000. Management of Chapman On-Line, Inc. or one of its subsidiaries will fund the Company's operations through subordinated loans or other means to ensure that the Company will continue operations.

**Cash and cash equivalents**

For purposes of the statement of cash flows, cash equivalents include demand deposits, time deposits, certificates of deposit and all highly liquid debt instruments with original maturities of three months or less. At December 31, 2001 the cash and cash equivalents primarily consisted of its demand deposits (checking accounts) and cash invested in the U.S. Treasury Money Fund, a fund managed by Chapman Capital Management, Inc., an affiliate.

**CHAPMAN ON-LINE, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2001**

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**Intangible assets**

Chapman Co.'s acquisition of Chapman On-Line, Inc. resulted in approximately \$145,000 of intangible assets from the excess of the purchase price over the fair market value of the assets at the date of purchase. This excess purchase price consisted of a \$75,000 non-compete agreement being amortized over two years and \$70,000 of goodwill being amortized over 15 years. The \$75,000 non-compete agreement was fully amortized as of December 31, 2001. As of December 31, 2001, accumulated amortization totaled \$89,000. Effective January 1, 2002, Chapman On-Line, Inc will adopt the Financial Accounting Standards Board (FASB) No. 142, "Goodwill and Other Intangible Assets." As a result of this adoption, goodwill will no longer be amortized.

**Revenue recognition**

The Company records commission revenue and related expenses on a trade date basis as the securities transactions occur.

**Office equipment**

Office equipment is depreciated using the straight-line method over the estimated useful life of 3 to 5 years. As of December 31, 2001, depreciation expense was \$5,000. Office and equipment is included in other assets at December 31, 2001.

Fixtures and equipment

3-5 years

**Income tax allocation**

The Company is included in the consolidated income tax return for eChapman, Inc. Income tax is allocated to the Company based on its share of the total taxes using the separate company liability method.

**CHAPMAN ON-LINE, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2001**

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**Note 3- Income Taxes**

A reconciliation of the statutory income taxes to the recorded income tax allocation for the year ended December 31, 2001, is as follows:

Statutory Tax (at 35% percent)	\$ 65,000
Effects of state income taxes	7,000
Effects of graduated tax rate	<u>(14,000)</u>
Total	58,000
Decrease in valuation allowance	<u>(58,000)</u>
Income tax allocation	<u>\$ -</u>

The components of the income tax allocation for the year ended December 31, 2001, is as follows:

Current	\$ -
Deferred	58,000
Valuation reserve	<u>(58,000)</u>
Income tax allocation	<u>\$ -</u>

**Note 4 – Subordinated Loan from Parent**

On March 1 and August 15, 2000 the Company obtained two subordinated loans from Chapman Holdings, Inc. in the amount of \$300,000 each. The loans accrue interest at a rate of 5.57 percent per annum and mature on March 1, 2006 and August 15, 2003, respectively.

The statements of changes in subordinated loan from Parent for the year ended December 31, 2001 is as follows:

Balance, December 31, 2000	\$ 619,000
Interest earned	<u>34,000</u>
Balance, December 31, 2001	<u>\$ 653,000</u>

**CHAPMAN ON-LINE, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2001**

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**Note 5 – Regulatory Requirements**

Pursuant to the requirements of the Securities and Exchange Commission's (SEC) Uniform Net Capital Rule (Rule 15c3-1), the Company is required to maintain net capital, as defined, of not less than \$250,000 and a ratio of aggregate indebtedness to net capital, as defined, not to exceed 15 to 1. As of December 31, 2001, the Company had net capital of \$52,000 and a ratio of aggregate indebtedness to net capital of .02 to 1.

The Company is subject to compliance with various SEC and National Association of Securities Dealers, Inc. (NASD) regulations. Also, the NASD periodically reviews the Company's records and procedures for compliance with its requirements. Any instances of noncompliance may subject the Company to fines and other punitive remedies and may significantly effect the Company's ability to operate.

The Company claims exemption K(2)(ii) from Rule 15c3-3 as all customer transactions are cleared through another broker-dealer on a fully disclosed basis. The clearing firm is the Pershing Division of Donaldson, Lufkin & Jenrette, with Firm SEC# 8-7574.

**Note 6 – Related Party Transactions**

In March 2000, the Company obtained a subordinated loan from Chapman Holdings, Inc. in the amount of \$300,000. The loan accrued interest at a rate of 5.57 percent per annum and matured on March 1, 2003. In February 2002, the Company renewed the existing subordinated loan agreement from Chapman Holdings in the amount of \$300,000. This loan continues to accrue interest at the rate of 5.57 percent per annum and matures on March 1, 2006. In addition, on August 15, 2000, the Company obtained a second subordinated loan from Chapman Holdings in the amount of \$300,000. This loan accrues interest at the rate of 5.57 percent per annum and matures on August 15, 2003.

An affiliate of Chapman OnLine, Inc. (The Chapman Company) is involved in an investigation governed by the Securities and Exchange Commission (SEC) relating to certain sales and record keeping practices of the Company. The investigation is continuing. The outcome of this matter is currently unknown.

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**CHAPMAN ON-LINE, INC.**  
**SCHEDULE OF COMPUTATION OF NET CAPITAL**  
**AS OF DECEMBER 31, 2001**

**SEE INDEPENDENT AUDITORS' REPORT**

**Net Capital:**

Total Stockholder's deficit	\$ (145,000)
Subordinated loan and accrued interest	<u>653,000</u>
Total Equity and subordinated loan	<u>\$ 508,000</u>

**Adjusted net capital:**

Deductions and/or charges:	
Other assets	\$ 14,000
Intangible assets	56,000
Due from affiliates, net	134,000
Haircut on securities	<u>2,000</u>
Total Deductions	<u>\$ 206,000</u>

Net Capital	<u>\$ 302,000</u>
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**Computation of basic net capital requirement:**

Minimum net capital required	<u>\$ 250,000</u>
Total excess net capital	<u>\$ 52,000</u>

**Aggregate indebtedness:**

Accounts payable and accrued expenses of broker	<u>\$ 5,000</u>
Total aggregate indebtedness	<u>\$ 5,000</u>

**Reconciliation with company's computation (included in part II A of form X-17a-5 as of December 31, 2001):**

Net capital as reported in company's part II A focus report (unaudited)	\$ 302,000
Net audit adjustments	<u>-</u>
Net capital per above	<u>\$ 302,000</u>

## **OTHER INFORMATION**



## **WILKINS McNAIR, PC**

Certified Public Accountants and Management Consultants

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Novi, Michigan 48375  
248.348.5760  
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To the Board of Directors of  
eChapman, Inc.:

In planning and performing our audit of the financial statements of Chapman On-Line, Inc. (the Company) for the year ended December 31, 2001, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by Chapman On-Line, Inc., including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodian functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making Quarterly securities examinations, counts, verifications, and comparisons;
2. Recordation of differences required by rule 17a-13; and
3. Complying with the requirements for prompt payment for securities under Section 8 of the Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures that can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low risk the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate as of December 31, 2001, to meet SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Act of 1934 in their regulation of registered brokers and dealer, and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in black ink, appearing to read "William McKinnon, PC". The signature is written in a cursive, flowing style.

April 26, 2002



**CHAPMAN ON-LINE, INC.  
AUDITED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED  
DECEMBER 31, 2001**